

# Alejandro Corona

San Jose, CA | +1 (831) 258-1919 | 100alexcorona@gmail.com | linkedin.com/in/alejandroco

## EDUCATION

### WESTERN GOVERNORS UNIVERSITY

Master of Business Administration (MBA)

Remote

Graduated September 2026 | GPA: 4.0

### CALIFORNIA STATE UNIVERSITY, BAKERSFIELD

Bachelor of Science in Business Administration, Concentration in Finance

Bakersfield, CA

Graduated May 2026 | GPA: 3.7 | Dean's List

Relevant Coursework: Financial Statement Analysis, Investment Management, Financial Modeling, Business Analytics

## PROFESSIONAL EXPERIENCE

### PACIFIC AG MANAGEMENT

Wasco, CA

*Business Systems Analyst*

July 2026 – September 2026

- Drove an estimated \$500K+ in first-year cost savings (~\$140K recurring yearly) with Power Platform, Python, and AI solutions that avoided a Power BI capacity upgrade, a new analyst hire, a ~\$100K vendor app fix, and a ~200-meter purchase; partnered with HR, Safety, Accounting, and Agronomy and presented to the President, VP and CFO.
- Owned full-stack development and testing of a bilingual (English/Spanish) Power Apps safety-compliance app ("Tailgate") for ~300 field workers across nearly 100 ranches, replacing paper Cal/OSHA training sign-offs (e.g., Heat Illness Prevention) with digital signatures, on-demand audit-ready PDFs, a searchable records library, and fail-safe automations.
- Engineered an AI-assisted Power BI/DAX development workflow that cleans source data, repairs model logic, and validates outputs, cutting report and data-model build time from months to hours.
- Designed a Power BI/DAX validation model that flags invalid, overlapping irrigation reporting-cycle dates across wells, boosters, and rainfall meters; corrected 600+ historical data errors and audited and rebuilt legacy executive reports company-wide.
- Built and maintained 7 internal Power Apps and Python automations (BeautifulSoup web scraping, APIs, SQL Server, SharePoint, Dataverse, PDF generation), cutting manual reporting from hours to one click; untangled undocumented legacy scrapers and wrote the company's first process-documentation library.
- Managed two analysts with 7+ years of experience and trained them on AI-driven development (Claude Code), cutting tasks that took months to under a day; produced AI-generated training videos and SOPs for onboarding and executive meetings.

### SAN JOSE POLICE DEPARTMENT

San Jose, CA

*Police Recruit*

September 2026 – October 2026

- Worked with the department's financial fraud investigators, learning fraud and crime investigation methods.
- Passed a year-long selection process: polygraph, background investigation, and psychological evaluation.
- Issued a department ID, duty firearms, and restricted access; trained in criminal law and police procedure.

### REGIONAL FINANCE

Bakersfield, CA

*Credit Analyst Intern*

July 2024 – June 2025

- Analyzed 100+ borrower files per month by reviewing income statements, tax returns, and bank statements; reconstructed balance sheets and cash flow summaries to assess repayment capacity for consumer and small-business loans.
- Built Excel underwriting models for \$1K–\$100K loan requests, weighing borrower income, obligations, and liquidity.
- Co-developed an Excel formula-driven workflow to automate balance sheet preparation and underwriting calculations, reducing manual time by 30%; adopted company-wide to accelerate credit review.
- Sourced 10+ new clients per month and drove 20+ renewals and expansions through relationship management.

### SOLAR X CONSTRUCTION

Bakersfield, CA

*Sales and Marketing Associate*

February 2024 – June 2024

- Generated \$82K in personal monthly sales through door-to-door consultative selling of solar and home-security systems.
- Built and managed a full-cycle client pipeline while coaching new hires on pitch delivery, qualification, and closing.

## PROJECTS

### STUDENT INVESTMENT FUND | Portfolio Manager

October 2024 – Present

- Managed a \$10,000 student-run portfolio funded by local businesses; returned +28% in Year 1 vs. ~20% for the S&P 500.
- Built bottom-up theses and valuation models; pitched them in IC memos and rebalanced on catalysts, risk, and macro.

### REAL ESTATE INVESTMENT ANALYSIS TOOL | Co-Founder

November 2025 – Present

- Built a Python tool that scores deals by combining crime rates, school ratings, walkability, and market comps.
- Modeled cap rate, cash-on-cash return, NOI, and ARV with rehab estimates, cutting evaluation from hours to minutes.

## SKILLS & ADDITIONAL

**Technical Skills:** Power BI, DAX, Power Apps, Power Automate, Dataverse, SharePoint, SQL Server, Python (BeautifulSoup, APIs), Excel, Tableau, ArcGIS, GitHub, Bloomberg Terminal, AI Tools (Claude Code), Google Workspace, Microsoft 365

**Strengths:** Financial Modeling, Credit Underwriting, Data Analysis & Visualization, Full-Stack App Development, Process Automation, AI Integration, Accounting, Digital Marketing, Market Research & Analysis, Client Relationship Management

**Languages:** Native English and Spanish | **Certifications:** CA State Seal of Biliteracy, Human Subjects Protection Training (SBE)

**Honors & Activities:** FMA Member; Award of Recognition — Financial Management Association / CSUB Finance, May 2026